

SALVAGNINI AND MOLEX

A FAST, EFFICIENT PATH TO INDUSTRY 4.0

ABOUT SALVAGNINI — OUR CUSTOMER

- Founded in 1963
- Based in Sarego, Italy
- 7,000 sheet metal processing systems installed in 75 countries
- 1,990+ employees support 5 manufacturing plants, 35 service centers and 23 operational sites

MOLEX SOLUTIONS

-  Suite of standard products drives flexible automation
-  Local Molex technical engineering support
-  EtherCAT architecture expertise — higher stability and connection quality
-  Custom Ethernet Solutions
 - Over-molded for stable connectivity
 - Single cable to connect multiple cameras
 - IP67-rated over-molded Ethernet patch



THE CHALLENGE

Create a cooperative, integrated ecosystem where machines work in synergy
Solve stability issues posed by EtherCAT solution

THE RESULTS

Reliable high-speed communications and potential for growth across IIoT

- ✓ **Adaptability**
- ✓ **Connectivity**
- ✓ **Safety**
- ✓ **Scaleability**

SALVAGNINI JOINS FORWARD-THINKING COMPANIES COMMITTED TO INDUSTRY 4.0

49%
REPORT MAJOR
SUCCESSSES WITH
INDUSTRY 4.0

53%
ARE POISED TO
MEET GOALS
WITHIN TWO YEARS

25%
OF MANUFACTURERS
SAY TRADITIONAL
SOLUTIONS MEET
THEIR NEEDS

Source: Molex independent survey, The State of Industry 4.0